

| Unity Church of Wimberley |                                      |  |                   |                        |
|---------------------------|--------------------------------------|--|-------------------|------------------------|
| Profit & Loss Detail      |                                      |  |                   |                        |
| January - December 2023   |                                      |  |                   |                        |
|                           |                                      | Total  |                   |                        |
|                           |                                      | Notes  | Jan - Dec<br>2023 | Jan - Dec<br>2022 (PY) |
| <b>Income</b>             |                                      |  |                   |                        |
| 1                         | Amazon Affiliates income             | Amazon discontinued this program in 2023                           | 164               | 479                    |
| 2                         | Apartment Rental Income              |  | 12,000            | 12,000                 |
| 3                         | Bookstore Sales Income               | See line #32   | 5,101             | 3,167                  |
| 4                         | Direct TV Income                     | Cancelled this service in 2023                                     | 1,000             | 1,175                  |
| 5                         | Discounts/Adjustments                |  | 44                | (60)                   |
| 6                         | Event Income                         |  |                   | 1,804                  |
| 7                         | Classes & Workshop Income            |  | 330               |                        |
| 8                         | Facility Use Income                  | Sangha Meditation group, WIC Homeschool                            | 1,670             | 830                    |
| 9                         | Potluck love offering                |  | 437               | 139                    |
| 10                        | Retreat Income                       | see line #65   | 4,913             | 4,438                  |
| 11                        | <b>Total Event Income</b>            |  | <b>7,349</b>      | <b>7,211</b>           |
| 12                        | Fundraising Income                   | Supper Club, Tag Sale  | 4,008             | 2,733                  |
| 13                        | YFM Fundraising Income               |  | 115               |                        |
| 14                        | <b>Total Fundraising Income</b>      |  | <b>4,123</b>      | <b>2,733</b>           |
| 15                        | Grant Income                         | FFF Grant, UPB Court, Entry Sign                                   | 44,236            | 20,000                 |
| 16                        | Pickleball Income                    |  | 2,300             |                        |
| 17                        | Tithes                               |  |                   |                        |
| 18                        | Tithes--Earmarked                    | Jill's retirement, Ham drive, YFM piano move, Retreat scholarships | 4,760             | 5,153                  |
| 19                        | Tithes--General                      |  |                   |                        |
| 20                        | 11AM Sunday Plate                    |  | 226,149           | 172,593                |
| 21                        | Mailed-in/Online                     |  | 115,736           | 165,433                |
| 22                        | Memorials, Legacies & Bequests       |  | 450               | 12,715                 |
| 23                        | Special Classes                      | Grief Recovery Sessions  | 555               | 1,451                  |
| 24                        | <b>Total Tithes--General</b>         |  | <b>342,890</b>    | <b>352,192</b>         |
| 25                        | <b>Total Tithes</b>                  | <b>Down 3%</b>   | <b>347,650</b>    | <b>357,344</b>         |
| 26                        | <b>Total Income</b>                  | <b>Up 5%</b>   | <b>423,967</b>    | <b>404,050</b>         |
| <b>Expenses</b>           |                                      |  |                   |                        |
| 29                        | Bookstore Expenses                   |  |                   |                        |
| 30                        | Bookstore Fixtures/Supplies          |  | 26                | 357                    |
| 31                        | Bookstore Purchases for re-sale      |  | 2,718             | 1,530                  |
| 32                        | <b>Total Bookstore Expenses</b>      | <b>2023 Net= \$2,358</b>   | <b>2,743</b>      | <b>1,887</b>           |
| 33                        | Business Administration              |  |                   |                        |
| 34                        | Accounting Services & Software       |  | 8,343             | 7,036                  |
| 35                        | Bank/CCard Service Charges           |  | 2,769             | 3,479                  |
| 36                        | Dues & Subscriptions                 |  | 348               | 2,221                  |
| 37                        | Internet Expenses                    |  | 1,930             | 819                    |
| 38                        | Office Supplies & Equipment          |  | 779               | 1,034                  |
| 39                        | Postage and Delivery                 |  | 200               | 106                    |
| 40                        | Printing & Reproduction              |  | 442               | 901                    |
| 41                        | Subscription-based Software          |  | 1,861             | 2,688                  |
| 42                        | Telephone-Land Line                  |  | 1,672             | 1,478                  |
| 43                        | <b>Total Business Administration</b> |  | <b>18,343</b>     | <b>19,761</b>          |
| 44                        | Business Development                 |  |                   |                        |

|     |  | Notes           | Jan - Dec<br>2023 | Jan - Dec<br>2022 (PY) |
|-----|--|-----------------|-------------------|------------------------|
| 45  | Marketing  |                 | 2,264             | 2,071                  |
| 46  | Total Business Development                         |                 | 2,264             | 2,071                  |
| 47  | CFO Principle Expense                              |                 | 24,623            | 22,681                 |
| 48  | CFO Interest Expense                               | Mortgage        | 22,533            | 22,159                 |
| 49  | Total CFO Program Expense                          |                 | 47,156            | 44,840                 |
| 50  | Contract Expenses- Ministers *Use                  |                 |                   |                        |
| 51  | Minister's 403(b)                                  |                 | 893               | 4,973                  |
| 52  | Minister's Cell Phone Allowance*Use                |                 | 180               | 930                    |
| 53  | Minister's monthly allowance expenses              |                 |                   | 977                    |
| 54  | Total Contract Expenses- Ministers *Use            |                 | 1,073             | 6,879                  |
| 61  | Event Expense                                      |                 |                   |                        |
| 62  | Classes & Workshop Expenses                        |                 | 202               | 316                    |
| 63  | Event Misc Expense                                 | Pizza party     | 549               | 671                    |
| 64  | House Manager                                      |                 |                   | 255                    |
| 65  | Retreat Expenses                                   | 2023 Net= \$963 | 3,950             | 3,748                  |
| 66  | Sound Mgr  |                 | 108               | 54                     |
| 67  | Total Event Expense                                |                 | 4,809             | 5,044                  |
| 68  | Facilities Expense                                 |                 |                   |                        |
| 69  | Facilities Maintenance & Repair                    |                 |                   |                        |
| 70  | Building Maintenance, routine                      |                 | 38                | 68                     |
| 71  | Building Repairs                                   |                 | 207               | 382                    |
| 72  | Cleaning Service                                   |                 | 6,380             | 5,720                  |
| 73  | Equipment Maintenance & Repairs                    |                 | 70                | 91                     |
| 74  | Facilities Maintenance & Repair /Labor             |                 |                   | 939                    |
| 75  | Housekeeping Supplies                              |                 | 2,250             | 2,579                  |
| 76  | HVAC Maintenance & Repair                          | Office HVAC     | 9,850             | 1,924                  |
| 77  | Pest Control                                       |                 | 840               | 630                    |
| 78  | Plumbing Repair                                    |                 | 167               | 50                     |
| 79  | Road Repair  |                 | 54                |                        |
| 80  | Water Well   |                 | 150               | 150                    |
| 81  | Total Facilities Maintenance & Repair              |                 | 20,006            | 12,534                 |
| 82  | Grounds Maintenance                                |                 |                   |                        |
| 83  | Grounds & Mowing Supplies                          |                 | 961               | 516                    |
| 84  | Grounds Maintenance Labor                          |                 | 1,207             | 850                    |
| 85  | Lawn Mower   |                 |                   | 212                    |
| 86  | Total Grounds Maintenance                          |                 | 2,167             | 1,578                  |
| 87  | Property Owners' Association                       |                 | 550               | 550                    |
| 88  | Property Tax                                       |                 | 76                | 79                     |
| 89  | Total Facilities Expense                           |                 | 22,799            | 14,741                 |
| 90  | Facilities Utilities                               |                 |                   |                        |
| 91  | Direct TV  |                 | 1,317             | 1,176                  |
| 92  | Electric   |                 | 6,780             | 6,746                  |
| 93  | Gas  |                 | 1,420             | 1,796                  |
| 94  | Septic System                                      |                 | 350               |                        |
| 95  | Trash Service                                      |                 | 909               | 885                    |
| 96  | Total Facilities Utilities                         |                 | 10,776            | 10,604                 |
| 97  | Fundraising Expense                                |                 | 353               | 370                    |
| 98  | Giving   |                 |                   |                        |
| 99  | Minister & Congregation Gifts                      |                 | 202               | 732                    |
| 100 | Operation Good Shepherd (moved to standing tithes) |                 |                   | 1,200                  |
| 101 | Outreach   |                 | 1,613             | 630                    |
| 102 | Tithes Out-Monthly--10% of Monthly Income          |                 | 36,165            | 34,744                 |
| 103 | Total Giving                                       |                 | 37,979            | 37,306                 |
| 104 | Insurance  |                 |                   |                        |
| 105 | Health Insurance - Employees                       |                 |                   | 0                      |

|     |   | Notes                 | Jan - Dec<br>2023 | Jan - Dec<br>2022 (PY) |
|-----|---|-----------------------|-------------------|------------------------|
| 106 | Property, Liability, Umbrella                           |                       | 7,316             | 7,358                  |
| 107 | <b>Total Insurance</b>                                  |                       | <b>7,316</b>      | <b>7,358</b>           |
| 108 | Miscellaneous - Stephanie's                             |                       | 18                |                        |
| 109 | Payroll Expenses-Staff                                  |                       |                   |                        |
| 110 | Employee Salary   |                       | 136,438           | 188,475                |
| 111 | Employer Taxes  |                       | 9,099             | 9,377                  |
| 112 | <b>Total Payroll Expenses-Staff</b>                     |                       | <b>145,537</b>    | <b>197,853</b>         |
| 113 | Pickleball Expense                                      | 2023 Net= \$472       | 1,828             |                        |
| 114 | Pool  |                       |                   |                        |
| 115 | Pool Repair   |                       | 821               |                        |
| 116 | <b>Total Pool</b>                                       |                       | <b>821</b>        | <b>0</b>               |
| 117 | Programs Expense  |                       |                   |                        |
| 118 | Chaplain Expense  |                       |                   | 282                    |
| 119 | Fiduciary Expense                                       |                       | 185               | 70                     |
| 120 | Projects--Funded by Earmarked Funds                     |                       | 2,708             | 12,985                 |
| 121 | Projects--Funded by Grants                              | UPB Court, Entry Gate | 24,780            |                        |
| 122 | Safety/Security Program Expense                         |                       | 1,102             | 591                    |
| 123 | Volunteer Program Expense                               |                       | 230               |                        |
| 124 | Wildlife Exemption D1-Qualified Ag Land                 |                       |                   |                        |
| 125 | Wildlife Exemption--materials & supplies                |                       | 825               | 756                    |
| 126 | <b>Total Wildlife Exemption D1-Qualified Ag Land</b>    |                       | <b>825</b>        | <b>756</b>             |
| 127 | YFM Program Expense                                     |                       |                   |                        |
| 128 | YFM Activities/Family Outreach                          |                       |                   | 10                     |
| 129 | YFM Furniture & Furnishings                             |                       | 14                |                        |
| 130 | YFM Supplies  |                       | 446               | 258                    |
| 131 | YFM Teachers  |                       | 2,603             | 2,665                  |
| 132 | YFM Training  |                       |                   | 90                     |
| 133 | <b>Total YFM Program Expense</b>                        |                       | <b>3,062</b>      | <b>3,023</b>           |
| 134 | YOU Rally , Church Portion Expense--<br>Budgeted        |                       | 1,988             | 1,020                  |
| 135 | <b>Total Programs Expense</b>                           |                       | <b>34,881</b>     | <b>18,726</b>          |
| 136 | Worship   |                       |                   |                        |
| 137 | House Manager   |                       | 1,440             | 683                    |
| 138 | Music Program Expense                                   |                       |                   |                        |
| 139 | Guest Musician Expense                                  |                       | 150               |                        |
| 140 | Kit Holmes--Lead Musician on Contract                   |                       |                   | 400                    |
| 141 | Music Rights License Expense                            |                       | 596               | 556                    |
| 142 | Music Supplies Expense                                  |                       | 189               | 195                    |
| 143 | Piano Expense   |                       | 435               | 320                    |
| 144 | Sunday Band   |                       | 26,623            | 26,250                 |
| 145 | <b>Total Music Program Expense</b>                      |                       | <b>27,993</b>     | <b>27,721</b>          |
| 146 | New Minister Transition Expense                         |                       |                   |                        |
| 147 | New Minister Transition<br>Accommodation/travel expense |                       | 2,144             |                        |
| 148 | New Minister Transition Guest Speaker<br>Expense        |                       | 5,708             |                        |
| 149 | <b>Total New Minister Transition Expense</b>            |                       | <b>7,851</b>      | <b>0</b>               |
| 150 | Sanctuary Plants & Flowers                              |                       | 104               | 79                     |
| 151 | Service Supplies  |                       | 381               | 137                    |
| 152 | Sunday Guest Speaker Travel Expense                     |                       | 100               | 440                    |
| 153 | Sunday Guest Speaker Honorarium                         |                       | 100               | 2,700                  |
| 154 | Sunday Hospitality                                      |                       | 2,996             | 1,795                  |
| 155 | Tech AV Expenses  |                       | 165               |                        |
| 156 | AV Equipment & Supplies                                 |                       | 613               | 859                    |
| 157 | Live Stream Expenses                                    |                       | 2,234             | 4,398                  |

|     |                               | Notes | Jan - Dec<br>2023 | Jan - Dec<br>2022 (PY) |
|-----|-------------------------------|-------|-------------------|------------------------|
| 158 | Sound Manager on Contract     |       | 4,054             | 4,628                  |
| 159 | Switch Operator               |       | 1,740             | 765                    |
| 160 | <b>Total Tech AV Expenses</b> |       | <b>8,807</b>      | <b>10,650</b>          |
| 161 | <b>Total Worship</b>          |       | <b>49,772</b>     | <b>44,205</b>          |
| 162 | <b>Total Expenses</b>         |       | <b>388,468</b>    | <b>411,646</b>         |
| 163 | <b>Net Operating Income</b>   |       | <b>35,499</b>     | <b>(7,595)</b>         |